

NZ/Aus Roadmarkers Conference - Aug 2015

CREATING TRANSPORT SOLUTIONS FOR A THRIVING NEW ZEALAND



NZTA Strategy Snap Shot (2015–18)

Our Priorities for the next 3 years

- Make it easy for customers to do business with us
- Predictable Journeys for urban customers
- Integrate road & rail to improve freight network efficiency
- Safe Speeds that are right for the road
- **Driving value through smart road maintenance**
- Make urban cycling a safer & more attractive



What Does a Successful NOC Look Like?

Positive Relationships
Collaboration
Honesty & Trust
Effective Communication
A Shared Focus on the Outcomes
Prepared to Take & Share Risk
Capability & Leadership
Sustainable & Healthy Market



New M&O Roles

Journey Managers

Focussed on optimisation of the road corridor and promoting One Network culture

Maintenance Contract Managers

Accountable for managing the NOC Primary Supplier

Network Managers

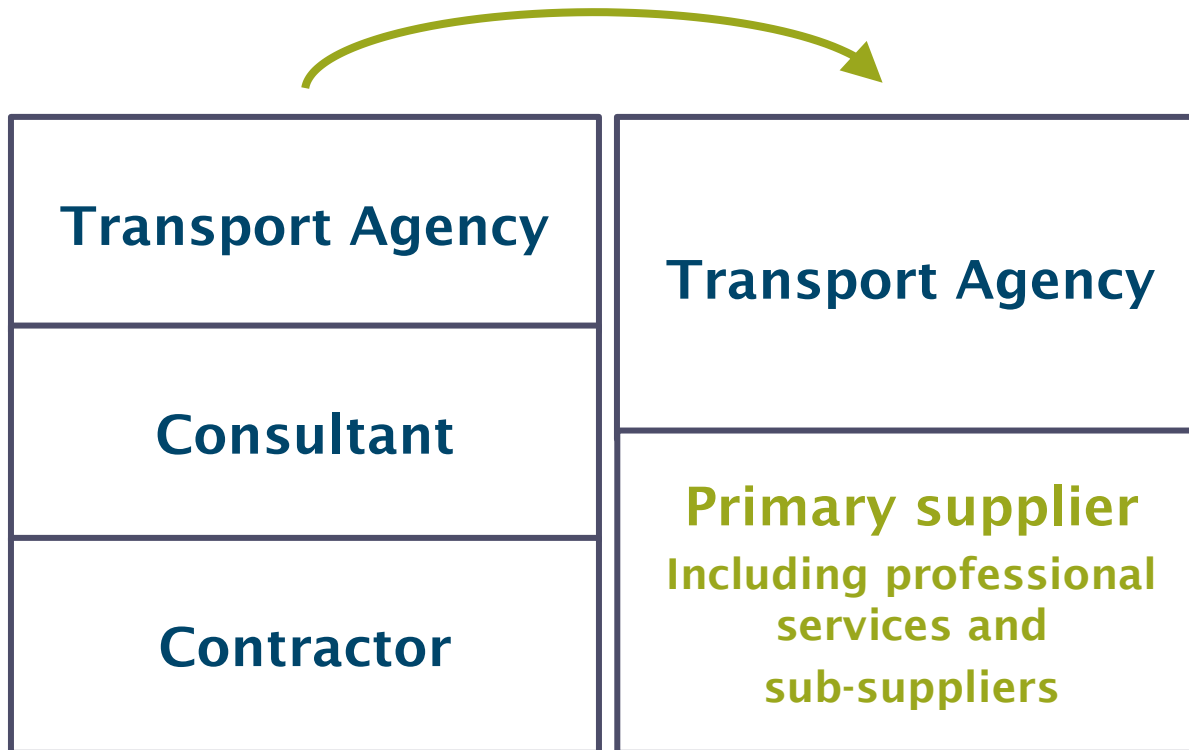
Owner of the road corridor & supplementary functions, including financial/technical support for the Maintenance Contract Managers

Asset Integrators

Owner of tactical & strategic (3yr) asset investment, including integration between national office & regions.



Changed Service Delivery Model



LEARNING FROM PAST EXPERIENCE



Maintaining a Healthy Market

- A minimum of 20% Sub-contractor input
- Undertake a supply market analysis
- Evaluate sub-contractor arrangements
- Evaluate people/resources to ensure lasting contracting entities
- Ensure alignment with Construction Contracts Act
- Principal Nominated Price (Target Price)
- Focus on Health & Safety – **ZERO HARM**



NOC Principles

- Collaboration with the Primary Supplier team
- Governance – Management teams and CMB's
- Management Plans
- OPM's, KPI's and KRA's = Tenure
- Healthy Market sustained
- Network Benchmarking

NOC Specifics

- Mix of Lump Sum and Measure & Value items
- Base Preservation Renewal Quantities
- Levels of Service matched to road classifications
- Roadmarking = M&V – paid per remark
- Specifications = P/22 & P/30
- Quality Management Plan



How NOC Operates

- A stepped change
- Direct relationship with the Primary Supplier team
- Supplier to “...take pride and ownership...”
- KRA’s
 - **Sustainability** = maintain a sustainable & engaged contracting market ~ “adopting good practice...in a responsible manner”
 - **Health of the Relationship** = greater involvement of subcontractors & recognition of their value
- Annual Relationship survey



Looking Forward

- Customers at the heart of our business
- Maintaining a sustainable market critical
- Clear vision and strong leadership vital for success
- Innovations & Value for \$\$ ideas
- Keep growing capability & leadership
- Collaborative approach NZ Inc
- Commitment to performance management & quality
- Improved safety – road users & suppliers
- Strong supply chain



Questions?

